

FY12: A YEAR IN REVIEW



COMMUNITY
INITIATIVES
IN SERVICE TO GREAT IDEAS

ROBUST BENEFITS FOR PROJECTS

As the economic recovery sinks in, Community Initiatives is seeing modest gains in its projects' fundraising successes. Tight finances did not keep inspired individuals and projects from remarkable accomplishments in 2012. Last year saw the premiere of Eva Soltes's film about composer Lou Harrison, Hep B Free's widely distributed health-awareness messages, local transit buses wrapped with images and messages from the Endangered Species project, and grants from the John Burton Foundation for Children Without Homes to agencies serving foster youth.

In support of inspiring groups and ideas, we've grown our management team at Community Initiatives, investing in capable new staff members. Several are working to address improvements we have wanted to make in the grants-management and financial-reporting areas. Others continue to provide leadership to the National Network of Fiscal Sponsors, which is advancing best practices in the sponsorship field.

Community Initiatives managed to grow financially, too, and ended the year with a modest surplus—which was applied to the reserve we maintain for the good of our projects. Our portfolio also grew this year; we added 18 new fiscally sponsored projects, including such diverse endeavors as:

- two that focus on creating healthier living practices—the **RENEW Center** for busy community leaders, and the **Resident Wellness Project** for physicians in training;
- **FruitGuys Community Fund**, which supports sustainable farming and increased access to healthy food for low-income individuals;
- two in the field of higher education—one advancing policy work (**California Competes**), another working for higher education access for low-income, undocumented youth (**Educators for Fair Consideration**); and
- **National Viral Hepatitis Roundtable**, which supports the activities nationwide of organizations working to eliminate viral hepatitis.

While much of the work of leading Community Initiatives requires pragmatic and technical expertise, every day we receive reports and phone calls from fiscally sponsored projects about their inspiring, meaningful work.

We remain grateful to be in service to their innovative thinking and committed to their visions.



Frances Phillips
Board Chair



M. Melanie Beene
President & CEO

FINANCIAL REPORT

| Financial Report | 2012 Total | 2011 Total (as restated) |
|---|-------------------|------------------------------------|
| Balance Sheet | | |
| Assets | 18,595,969 | 17,040,384 |
| Liabilities | 1,216,865 | 1,115,668 |
| Net Assets: | | |
| Unrestricted-CI Operations | 1,418,243 | 1,318,427 |
| Temporarily Restricted | 15,960,861 | 14,606,289 |
| TOTAL Liabilities and Net Assets | 18,595,969 | 17,040,384 |
| Statement of Activities | | |
| Revenue and Support: | | |
| Grants & Contributions | 16,424,104 | 15,707,290 |
| In-kind Contributions | 107,210 | 684,456 |
| Other Income | 1,762,058 | 1,368,400 |
| Interest Income | 23,685 | 31,573 |
| TOTAL Revenue & Support | 18,317,057 | 17,791,719 |
| Expenses: | | |
| Program Services | 14,479,273 | 15,695,744 |
| Management & General | 1,330,225 | 1,235,776 |
| Fundraising | 1,053,171 | 1,004,558 |
| TOTAL Expenses | 16,862,669 | 17,936,078 |
| Change in Net Assets | 1,454,388 | (144,359) |
| Net Assets, beginning of year | 15,924,716 | 16,069,075 |
| Net Assets, end of year | 17,379,104 | 15,924,716 |

Condensed financial information for
the years ended June 30, 2012 and 2011
obtained from audited financial statements.

A COMMUNITY OF SUPPORT

Community Initiatives is grateful for the 5,000+ gifts received in FYE12, including the following institutional donations of \$2,500 and up.

| | | |
|---|---|--|
| AeroScout, Inc. | Children's Law Center | Hebrew Home for Aged Disabled |
| Affiliated LLC | City of Hayward | Heising Simons Foundation |
| Ahoora Foundation | City of Oakland/Measure Y | Hellman Family Foundation |
| Akonadi Foundation | County of Alameda | Hemera Foundation |
| Alameda County Office of Education | Creve & Company | Hewlett-Packard Company |
| American Red Cross - Bay Area Chapter | DECA | Horizons Foundation |
| Anheuser-Busch Companies, Inc. | East Bay Community Foundation | Irene S. Scully Family Foundation |
| Anonymous | Eric Roberts Foundation | Jewish Community Federation |
| Apollo Group, Inc. | Ernest Gallo Foundation | Kaiser Permanente |
| Arcus Foundation | Eugene & Agnes E. Meyer Foundation | Kenair Apartments Ltd. |
| AT&T Foundation | Feldman Family Fund | L.P. Brown Foundation |
| Bank of America | Fidelity Charitable Gift Fund | Laborers' International Union of North America |
| Bingham, Osborn & Scarborough Foundation | First 5 Alameda County | Latino Community Foundation |
| Birth to Five Policy Alliance | First Republic Bank | Lennar BVHP, LLC |
| Bring Me A Book Foundation | Flowers Heritage Foundation | Levi Strauss Foundation |
| Bristol-Myers Squibb Company | Ford Foundation | Local Initiatives Support Corporation |
| Bruce Karatz Family Foundation | Frank & Denise Quattrone Foundation | Lucile Packard Foundation for Children's Health |
| California Arts Council | Friend Family Foundation | MAG Management, Inc. |
| California Association of HMOs Foundation | Full Circle Fund | Marguerite Casey Foundation |
| California Commerce Club, Inc. | Gilead Sciences, Inc. | Marin Community Foundation |
| California Community Foundation | Gill Foundation | Marisla Foundation |
| California Correctional Peace Officers Association | Glass Emporium of Marin, Inc. | Mercury General Corporation |
| California Fire Foundation | Good Hope Seeders | Merrill Family Charitable Foundation |
| California Institute for Mental Health | Gordon and Betty Moore Foundation | Midwest Trust |
| California Institute for Regenerative Medicine | Grants for the Arts/San Francisco Hotel Tax Fund | Mimi & Peter Haas Fund |
| | Green Festivals, Inc. | Miranda Lux Foundation |
| | Hanna, Brophy, MacLean, McAleer & Jensen LLP | Mirowski Family Foundation |
| | Health Net, Inc. | Mitchell Kapor Foundation |

| | | |
|-------------------------------|--------------------------------|-------------------------------|
| Morgan Stanley | San Francisco Unified | The John D. and Catherine T. |
| Morning Glory Family | School District | MacArthur Foundation |
| Foundation | Schwab Fund for | The Kanbar Charitable Trust |
| Morris Stulsaft Foundation | Charitable Giving | The Lowell Berry Foundation |
| Native American | Seed Fund | The Praxis Group |
| Health Center, Inc. | Seva Foundation | The San Francisco Foundation |
| Open Society Institute | Seymour Mausner | The Seattle Foundation |
| Orchard House Foundation | Revocable Trust | The SHS Foundation |
| Park Foundation | Silicon Valley | The Thomas J. Long Foundation |
| Pasadena Community | Community Foundation | The Whitman Institute |
| Foundation | Skoll Fund | The William and Flora Hewlett |
| Perforce Foundation | Southwest Region Council | Foundation |
| PG&E Corporation Foundation | of Carpenters | The Zenith Insurance Company |
| Point Foundation | Stuart Foundation | Thomas Law Group |
| Public Interest Projects | Sutter West Bay Hospitals - | Tides Foundation |
| R. D. & Joan Dale Hubbard | California Pacific | Titan Outdoor, LLC |
| Foundation | Medical Center | Trio Foundation |
| Recology Service Center | Swarovski North America, Ltd. | U.S. Department of Health |
| Reveas Foundation | Takahashi Charitable | and Human Services, |
| Robert and Catherine Miller | Foundation | Strengthening Communities |
| Charitable Foundation | The Advancement Project | Fund (ARRA) |
| Ruby Skye | The Atlantic Philanthropies | Unbound Philanthropy |
| Safeway Stores Foundation | The California Endowment | Universal Paragon Corporation |
| S. D. Bechtel, Jr. Foundation | The California Wellness | Van Acker Construction |
| S. H. Cowell Foundation | Foundation | Associates, Inc. |
| San Diego Scholarship | The Christensen Fund | Vanguard Charitable |
| Foundation, Inc. | The David & Lucile Packard | Endowment Program |
| San Francisco Community | Foundation | Visa U.S.A., Inc. |
| Challenge Grant Program | The FruitGuys | Walter & Elise Haas Fund |
| San Francisco Department | The George & Judy Marcus | Walter S. Johnson Foundation |
| of Children, Youth, and | Foundation | Weingart Foundation |
| Their Families | The Grove Foundation | Wells Fargo Bank Foundation |
| San Francisco Department | The Hofmann Foundation | WKD Foundation |
| of Public Health | The Human Rights Project, Inc. | Y & H Soda Foundation |
| San Francisco Office of | The James Irvine Foundation | Zellerbach Family Foundation |
| Economic and Workforce | The Jay and Rose Phillips | |
| Development | Family Foundation | |

PROJECTS SPONSORED BY COMMUNITY INITIATIVES

From July 11, 2011 to November 20, 2012

Total Projects - 96

New in FY12 and new to date in FY13 - 24 (Black)

Projects that have completed, closed, transferred - 8 (Gray)

Projects that became 501(c)(3) organizations - 2 (Red)

Active Voice

**Adopted and Fostered
Adults of the African
Diaspora (AFAAD)**

**Alameda Community
News Project**

Alameda County
Foster Youth Alliance

Ambassadors for Africa

Arthur H. Coleman
Community Health
Foundation

Arts Education Funders
Collaborative

Asian and Pacific Alliance
to Eliminate Viral Hepatitis
(APAVH)

BANDTEC

Bay Area Blacks
in Philanthropy

Bay Area Disc Association

Bay Area Leadership
Network of Color

Berkeley City College Bridge
to Biotech Careers

Building Elder Strength
Today (BEST) Fund of
The Atlantic Philanthropies

Business Council on
Climate Change

**Butler Koshland
Fellowships**

**California Child Welfare
Consortium**

California Competes

**California Family Resource
Association**

Campaign for Better
Nutrition

Center for Adults with
Congenital Heart Disease

Center for Strategic
Community Innovation

Chalice Consort

Communities of Opportunity

Community Experience
Partnership

Council for Global Equality

craigconnects

Dalai Lama Fellows

Do A Little Foundation

Early Childhood Funders

Eastern Horizons

**Edah: a Community of
Jewish Learning and Doing**

**Educators 4 Fair
Consideration**

Engage Her, Inc.

Enriching Lives
through Music

Entertain Change!

Excelsior Action Group

First 5 San Francisco
(Parent Action Group)

Friends of the Gateway

**Friends of the
San Francisco Environment**

Get Screened Oakland

**Global Freedom
Center Project**

Harrison House
Music and Art

Hayward Day Labor Center

Headstand:
Yoga Goes to School

Help A Mother Out

Honoring Sacred Space
Campaign

Honoring Sacred Space
Restoration Project

Infant Toddler Consortium

**Innovation Center for
Community and Youth
Development**

Intertribal Friendship
House Project

John Burton Foundation for
Children Without Homes

**Judicial Film
Education Initiative**

JunctionHouse Commons

Laguna Honda Foundation
Project

Media Enterprise Alliance

**MickaCoo Pigeon and
Dove Rescue**

Mission Science Workshop

Music Team San Francisco

**National Network of
Fiscal Sponsors**

**National Viral Hepatitis
Roundtable**

Neeki Foundation

New Media Mentors

Nichi Bei Foundation

North American Primate
Sanctuary Alliance

Nuestra Casa

One Day At A Time

Parent Advisory Council

**Portola Neighborhood
Association**

Preschool California

Project Grace

Projects S.O.Y.
(Save Our Youth)

Rap Sessions

RENEW Center

**Resident Wellness
Project**

Restorative Justice for
Oakland Youth (RJOY)

San Francisco Aid
for Animals

**San Francisco Community
Agencies Responding to
Disaster (SFCARD)**

San Francisco Dyke March

San Francisco Food
Systems Council

San Francisco Hep B Free

San Francisco Human
Services Network

**San Francisco Teacher
Residency Program**

Sausalito Village

SMILE Science U.S.

SPIN Academy

Tax Equity Project

Teachers 4 Social Justice

Teaching Artists Organized

The Democracy Center

**The FruitGuys
Community Fund**

Threshold 2009

Visitacion Valley Business
Improvement Group
(VVBIG)

Visual Arts/Language Arts

**Voices of Our Nations
Arts Foundation**

Walter S. Johnson
Foundation/Special Projects

COMMUNITY INITIATIVES

IN SERVICE TO GREAT IDEAS

As of November 2012

Board Members and Officers

Sarah Bacon

Product manager for an
Internet company

Alison Fong, Treasurer

Financial analyst

Janine Guillot

Chief operating investment officer
of a public pension plan

Rick Mariano

Real estate developer

Jenny Pearlman

Communications and
community education manager
for a nonprofit organization

Frances Phillips, Chair

Foundation program director
and former nonprofit executive

Cheryl Polk

Foundation executive

Gene Takagi, Secretary

Nonprofit attorney

Ruth Williams, Vice Chair

Foundation program director
and former nonprofit executive

AUDITOR: Harrington Group LLP

COMMUNICATIONS COUNSEL:
Mission Minded, www.mission-minded.com

Staff

Danya Adolphs

Social Media Associate

Andrea Aguilar

Office Administrator/Executive Assistant

M. Melanie Beene

President and CEO

Jim Buerer

Accountant

Rey Canoy

Payroll and Accounts Payable Specialist

Lorenzo Ersland

Director of Financial Services

Bodil Fox

Grants and Contracts Manager

Prudy Kohler

Director of Fiscally Sponsored Project
and Philanthropic Services

Tommie Luu

Accounting Specialist

Donna Yates

Interim Director of Human Resources

LEGAL COUNSEL: Adler & Colvin

TECHNOLOGY CONSULTANTS:
InfinIT Consulting

Community Initiatives is a steering committee member of the National Network of Fiscal Sponsors and follows its best practice guidelines for fiscal sponsorship.